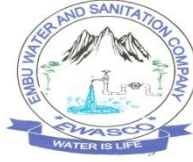


# EMBU WATER AND SANITATION COMPANY LTD

All correspondence to be addressed to:  
**THE MANAGING DIRECTOR**



P.O. BOX 2142  
**EMBU.**  
**TEL: 068-2231156, 31527**  
[embuwasco@yahoo.co.uk](mailto:embuwasco@yahoo.co.uk)  
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## **SUPPLY OF SEWER PIPES    EWASCO/2016-2017/265**

### **CONTRACT AWARD NOTICE**

EWASCO wishes to Publish the contract award notice for the above mentioned tender for Improvement of Embu Sewerage Phase 1 Project.

#### **1. Name and address of the Borrower's Project Implementing Unit undertaking the procurement, and if different, the Borrower's contracting agency;**

*EMBU WATER AND SANITATION COMPANY LIMITED*

*P.O BOX 2142 EMBU, ALONG EMBU MERU ROAD, OFF MUTERO ROAD NEXT TO KENYA NATIONAL LIBRARY. EMBU TOWN,  
KENYA*

*Telephone :254-068-22-31156 , 31527*

*info@embuwater.co.ke*

*procurement@embuwater.co.ke*

*www.embuwater.co.ke*

#### **2.Name and reference number of the contract being awarded, and the selection method used;**

SUPPLY OF SEWER PIPES EWASCO/2016-2017/265

NATIONAL COMPETITIVE BIDDING

#### **3. Names of all Bidders/Proposers/Consultants that submitted Bids/Proposals, and their Bid/Proposal prices as read out at Bid/Proposal opening, and as evaluated;**

	Name of Bidder	Bid Price as read out and as evaluated
1	GENERAL INDUSTRIES LTD	45,154,413.36
2	ANABRA ENTERPRISES LTD	51,958,399.50
3	TAGZA ENGINEERING CO. LTD	42,159,138.00
4	ESLON PLASTICS OF KENYA LTD	48,277,409.96

**4. Names of all Bidders/Proposers/Consultants whose Bids/Proposals were rejected either as nonresponsive or as not meeting qualification criteria, or were not evaluated, with the reasons therefor; and**

**Bidder No 1 : GENERAL INDUSTRIES LTD**

The bidder was non compliant in the following areas:

The firm did not demonstrate experience in supply of UPVC Pipes of a minimum value of Ksh 50 million per particular contract. The firm did not attach 3 No copies of contracts or Local Purchase Orders, or Invoices of minimum value of Ksh 50 million per particular contract of supply of uPVC pipes in the last 5 years.

In view of having not submitted evidence (*Experience in Supply Contracts in the role of prime contractor in the last five years*) as required in the evaluation criteria.

Ms GENERAL INDUSTRIES did not meet the qualification criteria.

**Bidder No 2 : ANABRA ENTERPRISES**

The bidder was non compliant in the following areas:

1. The firm did not demonstrate a Minimum average annual company turnover of over Kshs.75,000,000/- calculated as total certified payments received for contracts in progress and/or completed within the last Five (5) years, divided by Five (5) years. The Turnover must be from the supply of Water/Sewer Pipes.

2. The firm did not demonstrate Experience and Technical Capacity:

a) The firm did not attach 3 No copies of contracts or Local Purchase Orders, or Invoices of minimum value of Ksh 50 million per particular contract of supply of uPVC pipes .

b. The firm did not demonstrate Experience in Supplying of any uPVC pipes ranging from 225 mm diameter to 400mm diameter. No Invoice(s) or Local Purchase Order(s) or Contract(s) were attached.

c. The bidder did not demonstrate Access to quality Laboratory testing equipment. (No ownership documents or if not self-owned a letter from the owner that grants access to Laboratory testing equipment)

c. Copies of Kenya Bureau of Standards Certification were not attached

3. Because the Bidder is not a manufacturer, but was offering the goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section IV, Bidding Forms), the bidder did not demonstrate that the Manufacturer had the above qualifications (a), (b), (c). and the Bidder did not demonstrate that it had successfully completed at least five (5 No.) Contracts of similar goods in the past Five 5 No. years each valued at Ksh 50 million and above.

Ms ANABRA ENTERPRISES provided a financial quote of Ksh 51,958,399.50

In view of the above Ms ANABRA ENTERPRISES did not meet the qualification Criteria.

### **Bidder No 3 : TAGZA ENGINEERING**

The firm was non compliant in the following areas:

1. The firm did not attach the following preliminary requirements:
  - a). Copy of Official tender purchase receipt (letter of acknowledgment of the firm's details as sent by the Employer)
  - b) Duly filled and signed form of tender
  - c). Copy of delivery of work schedule/work plan
  - e. There was no serialization of the pages of the bid
  - f). The bidder did not provide a written undertaking allowing Embu Water and Sanitation Company Ltd to retain 10% for every payment due in case the bidder becomes the most advantageous bidder.
  - g.) The firm attached a bid Bond from an Insurance Company ( AMACO Insurance Company ) and not an Unconditional guarantee from a bank as required in the criteria.
  - h). The firm submitted only 1 document.( The Tender required submission of 1 Original and 3 No Copies)
  
2. The firm did not demonstrate whether the turnover provided was from supply of pipes.
  
3. The firm did not demonstrate Experience and Technical Capacity:
  - a) There were no 3 No copies of contracts or Local Purchase Orders, or Invoices of minimum value of Ksh 50 million per particular contract of supply of uPVC pipes .
  - b) There was no experience in supplying of any uPVC pipes ranging from 225 mm diameter to 400mm diameter. Attach an Invoice(s) or Local Purchase Order(s) or Contract(s).
  - c). The bidder did not demonstrate access to quality Laboratory testing equipment. (No ownership documents or if not self-owned a letter from the owner that grants access to Laboratory testing equipment)
  - d). There were no Copies of Kenya Bureau of Standards Certification.
  - e) There was no manufacturer authorization submitted. (The criteria required that If a Bidder is not a manufacturer, but is offering the Goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section IV, Bidding Forms), the Manufacturer shall demonstrate the above qualifications (i), (ii), (iii) and the Bidder shall demonstrate that it has successfully completed at least five (5 No.) contracts of similar goods in the past Five 5 No. years each valued at Ksh 50 million and above.

Ms TAGZA ENGINEERING provided a financial quote of Ksh 42,159,138.00

In view of the above Ms TAGZA ENGINEERING was non Responsive.

**5. the name of the successful Bidder/Proposer/Consultant, the final total contract price, the contract duration and a summary of its scope.**

Ms Eslon Plastics P.O BOX 41761-00100 Nairobi Kenya, Jirore Road,  
Industrial Area Nairobi.

The Contract price of the successful Bid; Ksh 48,277,409.96 ( Forty Eight Million, Two hundred and Seventy Seven thousand, Four Hundred and Nine, Ninety six cents ONLY )

**6. Conclusion**

All unsuccessful bidders were notified vide letters of notification of intention to award dated 2nd October 2017. The letters of Notification of Intention to Award contained the following information:

- (a) the name and address of the Bidder submitting the successful Bid;
- (b) the Contract price of the successful Bid;
- (c) the names of all Bidders who submitted Bids, and their Bid prices as readout, and as evaluated;
- (d) a statement of the reason(s) the Bid (of the unsuccessful Bidder to whom the letter is addressed) was unsuccessful, unless the price information in c) above already reveals the reason;
- (e) the expiry date of the Standstill Period; and
- (f) instructions on how to request a debriefing and/or submit a complaint during the standstill period;